

Great Lakes Association of Orthodontists

Indiana, Michigan, Ohio, Ontario, W. Pennsylvania

2026 GLAO Annual Session

Celebrating 100 Years!

October 23-24, 2026

Hilton Columbus Downtown, Columbus, Ohio



EXHIBITOR INFORMATION

We are looking forward to your participation in the Great Lakes Association of Orthodontists Annual Session at the Hilton Columbus Downtown on October 23-24, 2026. We will have an excellent educational program for doctors and staff, great networking opportunities and dedicated exhibit hours.

RENTAL FEE: \$3,000 per booth (\$3,250 after 8/6/26); \$5,000 for 2 booths (\$5,500 after 8/6/26)

BOOTH REGISTRATION INCLUDES:

- One (1) 8' deep x 10' wide booth (8' high back wall & 3' high side rail drape); one (1) 6' covered and skirted table; two (2) chairs; one (1) waste basket; one (1) booth ID sign; carpeted exhibit hall
- Company and product/service listing in meeting app
- Two (2) exhibitor personnel registrations per booth (additional personnel may register for \$250 per person)
- Two continental breakfasts, two lunches, daily beverage breaks and tickets to the Friday Evening Celebration Event
- Doctor contact information for those who do not opt out

BOOTH ASSIGNMENTS: Booth assignments will be based on the date the completed "GLAO Exhibitor Contract" AND payment are received. If more than one contract is received on the same day, priority assignment will be made based on prior exhibit history. **Priority placement will be given to partners according to level of partnership.**

REGISTRATION: Confirmation of booth assignment, and a link to register representatives, will be emailed by August 20th, to the individual indicated on the contract. **The deadline for the completed exhibitor attendee registration form and company description for the onsite materials and app is September 10, 2026.**

SETUP: Thursday, October 22, from 12:00 - 5:00 pm

TEARDOWN: Saturday, October 24, from 1:30 - 3:30 pm

SHOW HOURS:

Friday, October 23, 7:30 am to 4:00 pm

Saturday, October 24, 7:30 am to 1:30 pm

CERTIFICATE OF INSURANCE: A Certificate of Insurance must be provided to the GLAO office by September 17, 2026. All exhibitors must provide a certificate of insurance to be admitted to the hall (see terms and conditions for insurance requirements).

CANCELLATION POLICY: A full refund, less a \$100 processing fee, will be issued for cancellations received in writing by August 6, 2026. No refunds will be issued after August 6, 2026. Refunds will be sent within 30 days after the event.

EXHIBITOR SERVICE KITS: Exhibitor service kits will be sent to the contact on the Exhibitor Contract by August 20th. At that time, the names of those attending will be requested via a registration form.

HOUSING: The **Hilton Columbus Downtown** is the host hotel. Reservations may be made online through the link found at www.GLAO.org or by calling 614-384-8600 and reference the GLAO. We encourage you to make your reservation as soon as possible! **Discounted rates are only available until October 1, 2026 or until the room block is full.**

PARTNERSHIP OPPORTUNITIES: Opportunities are still available to receive increased recognition at the 2026 Annual Session! Visit www.GLAO.org to review the Partnership Opportunities or contact the GLAO office.

EXHIBITOR SERVICES CONTRACTOR: Fern

(800) 774-1251 ext. 1; exhibitorservices@fernexpo.com

A kit will be emailed to confirmed exhibitors with the booth assignments in August.

FOR MORE INFORMATION: Visit the **GLAO** website, www.GLAO.org for the latest information, as it becomes available, or contact the GLAO office: GLAO@AssnOffices.com

THANK YOU FOR YOUR SUPPORT OF THE GLAO!

GLAO 2026 Annual Session Tentative Program Dedicated Exhibit Hall Hours

Thursday, October 22

12:00 pm—4:30 pm GLAO Board Meeting
12:00 pm – 5:00 pm EXHIBITS SET UP

Friday, October 23

7:30 am – 4:00 pm
7:30 am – 8:30 am
8:30 am – 4:00 pm

EXHIBITS OPEN

*Continental Breakfast with Exhibitors

General Session

*Networking/Beverage Breaks with Exhibitors

*Lunch with Exhibitors

4:00 pm – 5:00 pm
7:00 pm – 9:00 pm

GLAO Member/Business Meetings

*GLAO 100th Anniversary Celebration

Saturday, October 24

7:30 am – 1:30 pm
7:30 am – 8:30 am
8:30 am—3:30 pm

EXHIBITS OPEN

*Continental Breakfast with Exhibitors

General Session

*Networking/Beverage Break with Exhibitors

*Lunch with Exhibitors

1:30 pm—3:30 pm

EXHIBITS TEAR DOWN

**Complimentary for exhibitors & attendees!*

This tentative program is subject to change at the discretion of GLAO.

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TERMS & CONDITIONS FOR EXHIBITORS

- CONTRACT:** All applicants for exhibit space are required to submit a complete and signed contract. All terms and conditions as outlined with this contract are accepted upon signature by the Exhibitor and made part of this contract.
- FLOORPLAN:** The Great Lakes Association of Orthodontists reserves the right to alter the location of booths as shown on the official floor plan and to assign (see Exhibitor Information for assignment information).
- EXHIBITOR ELIGIBILITY:** The GLAO shall have the right to determine eligibility & prohibit or remove any exhibit or proposed exhibit, which in the judgment of the GLAO is unsuitable or inappropriate for the exhibition or purposes of such exhibition; and such right shall extend, but not be limited, to persons, equipment, materials, displays, installation and other items constituting part of, or distributed in connection with any such exhibit, without refund. Action may be taken by the GLAO against exhibitors who violate any of the rules or policies, which may include being prohibited from participating in future GLAO Annual Sessions.
- REJECTED CONTRACTS:** The GLAO reserves the right to reject an application for any reason whatsoever at their sole discretion. In the event an exhibit contract is not accepted by GLAO, the deposit for the exhibit space will be refunded to the applicant.
- SOLICITATION, CONCURRENT MEETINGS, NON-EXHIBITORS:** Firms and representatives of firms not assigned exhibit space are prohibited from soliciting business during the 2026 Annual Session. Violators will be requested to promptly leave the convention area. No exhibitor shall assign, sublet or apportion the whole or any portion of space allotted, nor shall an exhibitor be permitted to exhibit therein any goods other than those manufactured or distributed by him/her in the regular course of his/her business. Violation of this rule shall be cause for the offender to be asked to leave the show without refund. Displays or demonstrations by exhibitors may not be held in any area other than the exhibit hall. Exhibitors are requested to open hospitality suites or conduct events/meetings only with date and time approved by the GLAO.
- CERTIFICATE OF INSURANCE:** A Certificate of Insurance must be provided to the GLAO office no later than September 17, 2026. All exhibitors and display houses must provide certificates to be admitted to the hall. Certificates are to name the GLAO 2026 Annual Session as additional insured with policy date through October 24, 2026 Coverage should include comprehensive general liability of at least \$1,000,000 per occurrence. Workman's Compensation should be for full compliance employees for any work done on the exhibitor's behalf.
- GENERAL INSURANCE/ LIABILITY INFORMATION:** Each party involved in the Annual Session is responsible for any claims arising out of its own negligence and intentional acts, and those of its employees or agents. Each party agrees to be responsible for its own property through insurance. It is understood that the GLAO, The Hilton Columbus Downtown, and their agents will have no liability of any kind for injury to any person or for any loss or damage to property of exhibitors prior, during or after the Annual Session. The GLAO will not be liable for damages caused by failure to provide, or delays in providing, exhibit areas due to natural disasters, strikes, riots, or any other circumstance beyond the control of the GLAO, or for any negligent or intentional acts of any exhibitor or any third party. By signing the exhibit contract, you agree to indemnify, save, defend, and hold the GLAO harmless from any and all damages, liabilities, actions and demands, including reasonable attorney's fees arising out of, or related to, your negligent and/or intentional actions in exhibiting at the Annual Session, and any breach of these rules and policies.
- SECURITY:** GLAO will not provide Exhibit Hall security. The Exhibit Hall will be locked at night but Exhibitors will be expected to remove valuables (laptops, etc.) from the Exhibit Hall at night. Exhibit booths located in the foyer/pre-function space will not be locked at night or during non-exhibit hours. The GLAO and Hilton Columbus Downtown are not liable for loss, damage, or theft that may be incurred by the exhibitor.
- EXHIBITOR SERVICES CONTRACTOR:** This contractor acts on its own behalf and neither they nor their staff are agents, employees, or representatives of the AAO. The contractor will bill each exhibitor directly for their services. The AAO does not assume any liability or responsibility for any act performed or omitted by the official contractor.

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TERMS & CONDITIONS FOR EXHIBITORS

10. **SHOW HOURS:** Hours for exhibit set-up will be Thursday, October 22, 2026 from 12:00 pm to 5:00 pm. Exhibits will be open Friday, October 23, 2026 from 7:30 am to 4:00 pm and Saturday, October 24, 2026 from 7:30 am to 1:30 pm. Tear-down will be on October 24, 2026, 1:30 pm to 3:30 pm. **Tear-down is not to begin prior to 1:30 pm.** Shipping assistance will be available at that time.
11. **SET UP & DISMANTLING RESTRICTIONS:** Exhibits must be arranged so as not to obstruct the general view or hide the exhibits of others. To preserve the sight line to the neighboring exhibitor, anything above the height of the table must be placed within the back half of your exhibit space. Any additions or improvements to exhibit space other than included equipment shall be at exhibitor's expense and must comply with fire department and underwriter rules. The aisles, passageways and overhead spaces remain strictly under control of the GLAO. Items will only be permitted in these areas by special permission of the GLAO. Exhibit noise may not interfere with other exhibitors. All items left in hall after dismantling hours will be disposed of or handled at the host hotel's discretion at exhibitor's expense. The exhibitor must surrender his display space in the same condition as it was when occupied. Compliance with local fire and state tax ordinances is required.
12. **CONDUCT:** Exhibitors and their agents are expected to act at all times in a professional manner. Any disruptions or unacceptable conduct may result in ejection from the Exhibit Hall, at the discretion of the GLAO, with no refund of space rental fees.
13. **PHOTOS AND VIDEOS BY EXHIBITORS:** The GLAO encourages all exhibitors to post about their involvement in the Annual Session on all social media platforms. However, exhibitors may only photograph and videotape their own displays. All other photography and videotaping in the Exhibit Hall is strictly prohibited. Any exhibitor caught doing so will be permanently dismissed from the exhibit hall with no refund of their exhibit charges.
14. **USE OF THE GLAO OR ANNUAL SESSION LOGO:** The GLAO reserves the right to prohibit the use of the GLAO and the Annual Session logo in any advertising, promotional piece, and incentive items. Requests for use of the Annual Session logo must be reviewed and approved in advance by the GLAO office.
15. **DISCLAIMER:** The GLAO makes no guarantees regarding the total attendance or the level of traffic at any exhibitor's or sponsor's booth or event during the conference. While the GLAO will make reasonable efforts to promote the event and facilitate attendee engagement, actual attendance and booth traffic are subject to various factors beyond the GLAO's control. Exhibitors and sponsors acknowledge and accept that participation does not ensure specific results or outcomes.
16. **COMMENTS:** These terms and conditions have been established to promote the best interests of all exhibitors and attendees. If you have suggestions that may improve the operation of the exhibit hall, please contact the GLAO at 877-274-6420 or GLAO@AssnOffices.com.
17. **TAX ID:** The Great Lakes Association of Orthodontists is incorporated in Ohio as a 501 (c) 6 not-for-profit organization under the International Revenue Service; tax ID #31-6038972