

February 17, 2022

PAC REPORT TO GLAO

This report will generally be a review of PAC activity in 2021.

Below are PAC contributions by constituents (rounded to nearest dollar) listed from highest to lowest contribution level, for 2021;

SAO-\$67,034

PCSO- \$29,935

MSO-\$22,928

SWSO-\$22,492

NESO-\$14,361

GLAO--\$12,716

RMSO-\$10,876

MASO - \$9,128

Not intending to be critical, but merely hoping to inspire introspection, the GLAO contributions to the PAC do not in my opinion compare favorably to other constituents. This especially considering that RMSO is a small group, and NESO contributions in December were \$0.00. I would hope to make a bigger impact in 2022, especially since it is an election year.

I would like to express appreciation to the following GLAO members who chose to contribute to the PAC in 2021.

Drs. Alvetro, Barkley, Beckwith, Cable, Clark, Dellinger, Featheringham, Gregg, Karpac, Madigan, Martone, Puntillo, Reed, Rinaldi, Ryckman, Sahlaney, Schultz, Stewart, Wolford.

It is worth noting that many of these contributions come to the PAC on a regular periodic basis, indicating that they have probably made automatic debits from a credit card. This is a great way to establish the habit of contributing in a fashion that is painless and requires no planning or thought. I encourage this approach. Nearly all of the remaining contributors made single, and very significant contributions. The AAO thanks all of you for doing your part to keep our organization "visible" to legislators.

To those members of the GLAO who choose not to contribute, I encourage you to reconsider. Whatever one's aversion may be to political contribution, it is for better or worse a key that unlocks a door, whether it be to the office of a legislator, or that of a regulator. It is not a bribe, despite what one might imagine. It is simply a way to be noticed. Otherwise, we become an easily overlooked part of a population mass, subject to legislative and regulatory whim.

Some seem to be uncertain as to an amount to contribute. The AAO appreciates any and all contributions to the AAOPAC. But absent any other standard, I would suggest a minimum of \$250 per year. If every Orthodontist in the U.S. contributed at that level, the AAO would be well beyond the goal of raising \$1Million per election cycle. This would make the AAOPAC a significant presence. And as you have all heard me say, it is significantly less than I spend in a year at Starbucks. Advocacy is always important in an open society and should be pursued enthusiastically. And in transformational times such as ours, it is even more important.

Respectfully Submitted,

Phil Beckwith